

Cleagh Arnolds

Director, Global Portfolio Leader, Regulatory Services and Medical Affairs, Certara

Certara offers a global network in major pharmaceutical hubs, enabling predictive simulation, data-driven modeling, and tailored AI solutions. With experts across Europe, the Middle East, and Africa, we collaborate across borders to accelerate your programs.

About Cleagh Arnolds

Cleagh Arnolds is the Director and Global Portfolio Leader for Regulatory Services and Medical Affairs at Certara. With over eight years' experience in the CRO and life sciences sectors, Cleagh excels in driving revenue growth and building strategic partnerships. Known for leading complex projects and enhancing operational processes, she is committed to operational excellence and delivering exceptional client results.



Location: Frankfurt, Germany

Language: English, Spanish, German

My mission

As the Portfolio Leader for Regulatory Services and Medical Affairs at Certara, I drive collaboration between Marketing, Business Development, and Service Delivery teams to ensure effective execution and results. My responsibilities include creating sales enablement materials, go-to-market strategies, supporting the review of large contracts, managing RFP responses, and aligning marketing campaigns. I also lead initiatives on process optimization and pricing strategy, focusing on enhancing client experience while upholding transparency and consistency.

The best part of working with Certara clients

One of the most rewarding aspects of my work is the opportunity to genuinely understand and assist our clients in overcoming their challenges. It is fulfilling to know that the solutions we provide will ultimately enhance thousands of lives when these programs reach the market. Although we are just one part of the larger puzzle, contributing to improved patient outcomes gives profound meaning to our efforts.

Message for customers

At Certara, we are not merely a vendor but a dedicated strategic partner, accompanying our clients throughout their journey. Our teams possess extensive experience and expertise, and foster collaboration on every project. We strive to enhance innovation and efficiency in drug development, helping clients achieve their goals. To explore how our regulatory solutions can streamline your projects and accelerate success, please reach out at cleagh.arnolds@certara.com.

About Certara

Certara accelerates medicines using proprietary biosimulation software, technology and services to transform traditional drug discovery and development. Its clients include more than 2,400 biopharmaceutical companies, academic institutions and regulatory agencies across 70 countries.
Visit certara.com | Copyright ©2025 Certara. All rights reserved.